

PROMOTE YOUR GOODS OR SERVICES TO THE WORLD'S MAJOR OIL & GAS OPERATORS AND CONTRACTORS

Returning to Manchester on 22 & 23 November 2016, EIC Connect Oil & Gas aims to highlight potentially lucrative global opportunities on largescale Oil and Gas projects around the world.

The major operators and contractors will present their supply chain requirements from purpose built theatres within the main exhibition hall. The key operators, distributors and EPC contractors will underpin the briefings in the conference sessions, designed to update and educate delegates on emerging markets.

The major operators and contractors **NEED** new technologies, cost saving innovations and relevant information about any product or service that is going to improve how they operate, give them a competitive edge and ultimately secure their long-term future.

EIC Connect Oil & Gas 2016 is therefore the place to be for any company wishing to present a new or innovative product and/ or showcase a successful service or technology.

Space within the exhibition is limited, and as a result highly sought after as our exhibitors benefit from every aspect of the show.



NEW for 2016!

- A gala dinner will take place on the evening of 22nd November providing exhibitors with an excellent opportunity to network with the event VIP's and speakers in attendance. Over 400 people are expected to attend the dinner which will be a celebration of the success of UK companies in the oil & gas sector. Each exhibitor will receive two complimentary places at the dinner which will include a Welcome Drinks Reception followed by a three course meal with wine.
- Exhibitors will be given the opportunity to choose three one to one appointments with buyers before the meetings are released to general delegates. The meetings will take place in the dedicated one to one zone at the event.
- Improved Event Agenda allowing more time for exhibitors and delegates to network over the two days.

Who attends EIC Connect events?

Widely recognised throughout the energy industry, EIC Connect events typically attract over 900 SME business owners, sales engineers and project managers who all want to meet the key energy sector decision makers and network on a level playing field.

2014 Speakers Included:

EIC Connect Oil & Gas 2014 was a complete success, attracting over 900 delegates to Manchester Central to listen to a prestigious group of speakers.

Each of the companies represented below spoke at the event, resulting in 95% of the event attendees stating that their objectives for attending EIC Connect were met.



In 2016 we hope to build upon this impressive line-up, so please keep visiting the website for the latest updates.

Join us as an exhibitor and:

- Be part of the exclusive showcase of companies.
- Proactively promote your products and global capabilities to buyers.
- Learn how to approach business globally
- Network with UK and International oil & gas leaders.
- Align your brand alongside your industry peers.

All exhibition packages include:

- 2 delegate places (this includes lunch, refreshments throughout the day and copies of the presentations)
- 2 places for the exclusive Networking Dinner on 22nd November 2016.
- Up to 3 One-2-One appointments
- Logo, Web banner (160px wide by 600px high) and link on the relevant page of the EIC Connect Oil & Gas 2016 website
- 2.5m high modular shell scheme with white infills and company name displayed
- ONE 500watt socket outlet, TWO spotlights per 9sq.m
- ONE round table and TWO side chairs per 9sq.m

[Click here](#) to view the Floor Plan and choose your stand location.

Cost:

- Stands open on the front only are £2,950 +VAT
- Corner stands open on two sides are £3,250 +VAT
- Additional delegate places, included a place for the networking dinner can be purchased for £299 +VAT

For more information, please visit: www.the-eic.com/eicconnect
Charmaine Atkinson | +44 (0) 1642 379 975 | charmaine.atkinson@the-eic.com





EXHIBITION APPLICATION FORM

PLEASE COMPLETE ALL ASPECTS BELOW:

We wish to exhibit at EIC Connect Oil & Gas 2016 and confirm that we accept the Terms & Conditions issued by The EIC.

Signature: _____ Name: _____ Date: _____

Company Name:	Today's date:
Invoice Address:	
Telephone:	Fax:
Main Contact:	Job Title:
Email:	Mobile:

COMPANY INFORMATION:

As the event develops our speakers often ask for information about the companies present at the show. We believe in prioritising our exhibitors and sponsors when replying and would therefore like your co-operation in completing the following in detail. We will then use this information to brief each speaker that agrees to join our event.

- What is your main reason for exhibiting at the event?**

- What is your unique selling point/product offering/service to your customers?**

DESCRIPTION	PRICE £	TOTAL £
Shell scheme stand (9sq.m) State preferred stand _____ or _____ or _____	£2,950	
Corner stand premium	£300	
Additional Delegates Places (including Networking Dinner). State quantity _____	£299	
Full Page Advert in Event Programme	£500	
Half Page Advert in Event Programme	£300	
Please raise an invoice to us for this amount, which we agree to pay in 30 days. Cancellation by the customer as per clause 11: 25% non-refundable deposit if received before 1 st March 2016. 50% cancellation fees apply after 1 st June 2016. 100% cancellation fee applies after 1 st September 2016.	SUB TOTAL	
	VAT @ 20%	
	TOTAL CHARGES	

EIC TERMS AND CONDITIONS FOR COMPANIES PARTICIPATING IN EIC CONNECT EVENTS

1. Limitation of liability

- 1.1 To enable the EIC to provide the Services to the exhibitor for the prices and fees charged, EIC excludes certain types of loss and limits its liability to the exhibitor. The exhibitor acknowledges that this clause 1 is an important inducement for EIC to enter into this contract with the exhibitor and that EIC would not enter into this contract without these limitations and exclusions.
- 1.2 EIC, its employees, agents and sub-contractors, shall not be liable in any event for any economic loss, loss of profits, revenue, goodwill or anticipated saving or for indirect, special, incidental or consequential loss or damage of the exhibitors or others, whether or not EIC was aware that such loss or damage may arise.
- 1.3 Except as provided in these terms and conditions EIC, its employees, agents or subcontractors shall not be liable, for any claim, costs, demand or liability whatsoever and howsoever arising out of or in connection herewith or the supply of any Services hereunder.
- 1.4 In no event shall EIC's aggregate liability to the exhibitor exceed the amount paid by the exhibitor to EIC for the Services.
- 1.5 The limitations and exclusions in this contract apply to liability under the law of contract, tort, negligence, breach of duty or under any other legal principle to the maximum extent permitted by law
- 1.6 EIC shall have no liability whatsoever or howsoever arising in respect of any claim of which it is not notified in writing prior to the first anniversary of this contract.

2. Indemnities and insurance

- 2.1 The exhibitor undertakes to indemnify EIC against all liabilities of whatsoever nature incurred by EIC towards the exhibition organiser and arising from the participation or agreement to participate in the exhibition by the exhibitor or its agents, including but not limited to any claim in respect of any accident, injury, loss or damage arising out of or in any way connected with any display of goods at this event or in any way howsoever.
- 2.2 Without limiting clause 2.1, the exhibitor specifically undertakes to indemnify and keep indemnified EIC against all costs, charges, expenses, claims or losses of any nature suffered by EIC as a result of
 - (a) the exhibitor's failure to comply with its contract with EIC ; or
 - (b) a breach of the exhibition organisers' terms, conditions, rules and regulations arising from the participation or agreement to participate of the exhibitor in the exhibition.
- 2.3 The exhibitor shall ensure that it has full insurance cover against accident, injury, loss or damage of any nature including for public and product liability. The exhibitor shall also comply with any requirements of the EIC, the exhibition organiser and any applicable law in this regard.

3. Set off

EIC may deduct from any sums due or which may become due to the exhibitor under this or any other contract with EIC, any sum which is due or which may become due to EIC from the exhibitor under this or any other contract.

4. Payment schedule

Full payment for space and stand construction costs due with contract on or before the deadline as stated on the application form.

5. Damage

Except for fair wear and tear, the exhibitor shall be liable up to the replacement value for any damage he causes to the shell scheme and stand construction and any other facilities provided by EIC.

6. Stand dressing and noise levels

The exhibitor may not embellish the identity panels of its stand by using unauthorised graphics etc, and no graphics outside or above the allocated stand space are permitted; and EIC may, at its discretion, require the exhibitor to reduce the volume or turn off its audio equipment.

7. Allocation of Individual Stands

Location of individual stands within the group including corner sites are allocated on a strictly first come first served basis. EIC reserves the right to move exhibitor locations should this become necessary in order to fit all size requests into the space available.

8. Freebuild or "space only" stands are not permitted at EIC Connect events without express written permission of the organiser.

9. Variation

Charges related to the provision of space and stand construction may be adjusted by EIC in the light of actual costs and any increase shall be payable on request. Payment for any additional site services (eg group telephone, refreshments, lunches, publicity) must be made on receipt of invoice.

In the event that the organiser changes the date, location or duration of the event, the exhibitor will continue to be bound to EIC unless and to the extent EIC is able to negotiate a refund of costs.

10. Failure to pay

If EIC has not received payment in full of any monies due by the deadline as stated on the application form, it reserves the right to charge interest on late payments. EIC may, at any time until an overdue payment is made, terminate the contract for breach on 7 (seven) days notice in writing. EIC will make reasonable efforts to let the forfeited space and will credit any amounts received against the sum due from the exhibitor.

11. Withdrawal (cancellation by the exhibitor)

- a) A confirmed booking shall only be deemed to be cancelled and, the Contract terminated, when the Company receives written notification of the cancellation from the Customer.
- b) Where the Customer cancels a booking, in addition to loss of the initial non-refundable deposit as stated on the application form the Customer shall pay to the Company the following:
 - (i) If the notice of cancellation is received after 1st May 2016 - 25% of the Fees;
 - (ii) If the notice of cancellation is received after 1st July 2016 - 50% of the Fees;
 - (iii) If the notice of cancellation is received after 1st September 2016 – 100% of the Fees

12. Cancellation of the event

If for any reason the event is cancelled before EIC has committed, or becomes committed to make, any expenditure, any monies collected for space and stand construction will be reimbursed. However, if cancellation of the event occurs after the EIC has committed or becomes committed to make any expenditure the exhibitor is liable to the EIC for all costs incurred on its behalf.

13. Allocation of space

Every reasonable care will be taken in the allocation of space to exhibitors to avoid inclusion of pillars and other obstructions. Exhibitors acknowledge that this will not be possible in respect of every event. EIC will make every effort to provide the size of stand requested but cannot guarantee in advance the hall, position, configuration of stand or total stand size. Exhibitors are responsible for ensuring that the space and shell scheme allocated to them, are adequate for their needs.

14. Unavoidable Adjustment to Space Requirements

It may become necessary for layout purposes to allocate a slightly larger or smaller area than that applied for: any increase will be restricted to the minimum essential but exhibitors will be liable for any consequent increase in space and stand construction costs. If the allocation is unsatisfactory to the exhibitor, it may withdraw, in which case clause 11 applies.

15. Travel and Freight Arrangements

EIC may appoint Travel and Freight agents for the event in the interest of reducing individual exhibitor costs for freight, travel and accommodation. Exhibitors are free to make use of these services but do so at their own risk. All transactions between exhibitors and the appointed agents will be direct and EIC cannot and does not accept any liability whatsoever for any claim or dispute between exhibitors and the agents.

16. Export Control

Some equipment could be subject to UK export regulations and it is the responsibility of the exhibitor to ensure that they have any necessary licences for export and for import of equipment that may be required.

17. Publicity and printing

Exhibitors are advised to check the accuracy of translation in all publicity and sales material.

18. UK Export Agents

Any application to exhibit by a UK export agent must be sent well in advance of the cut-off date.

19. Assignment

This contract shall not be assigned or transferred in whole or in part by the exhibitor directly or indirectly without the prior written consent of EIC.

20. Termination

The exhibitor acknowledges that EIC may terminate this contract and claim a cancellation charge as under clause 11 if:

- a) exhibitor becomes insolvent or leaves EIC Membership; or
- b) exhibitor fails to remedy any breach of contract within a reasonable period of being requested in writing by EIC so to do

EIC may also terminate this contract for its convenience, in which case it will refund in full all sums paid by the exhibitor but shall have no other liability. However, in the case that the exhibition is cancelled by EIC because in EIC's reasonable opinion there is insufficient support, a reasonable deduction may be made to cover any sums payable by EIC to the organiser

21. Amendment, severability and waiver

This contract and these terms and conditions or any of them cannot be varied, suspended or added to without EIC's written consent. If this contract or these terms and conditions or any of them is judged by any competent court to be invalid or unenforceable, the remaining part or parts shall continue in full force and effect. Any neglect, forbearance or indulgence on the part of EIC relating to rights under this contract, the terms or conditions or any of them shall in no way be deemed a waiver, implied or otherwise, of such rights.

22. Force majeure

EIC shall not in any event be held responsible for or liable for failure to perform its obligations hereunder if such failure results from circumstances not under EIC's control.

23. Notices

Notices will be in writing and will for all purposes be deemed to have been fully given and received when actually received and they will be sent postage prepaid properly addressed to the parties at their respective addresses first above written in this contract or at such addresses for either party as may be specified by such party for such purpose, or by fax or by telex with receipt acknowledged by answer back.

24. Governing law and jurisdiction

The construction, validity and performance of this contract shall be governed by English law and the parties submit to the jurisdiction of the English Court

